# ACCESSING YOUR CAPTIVE'S SURPLUS

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## **SPEAKERS**



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- Forms of Distributions
- Distributions by type of entity
- Purpose of the distribution
- Adhere to the Principles of Insurance
- Respect the Process
- Ramifications of Improper Distributions
- Q&A



#### **FORMS OF DISTRIBUTIONS\***

- Policyholder Dividends (rewards the insured)
- Stockholder Dividends (returned to owner)
- Retrospective Rated Balances
- Premium "Holidays" (offset cash flows)
- Risk Management Grants (investments in loss reduction efforts)







## WHAT IS THE PURPOSE OF THE DISTRIBUTION?

- Release excess surplus to parent for reinvestment (to achieve higher ROI)
- Shore up parental shareholder or insured cash balances
- Offset uninsured loss at the parental level
- Offset current or future premium payments
- Distribute profits to captive's beneficial owners
- Allow the captive to insure a wider array of risks
- Reward good risk management efforts
- Fund new risk management programs





### ADHERE TO THE PRINCIPLES OF INSURANCE

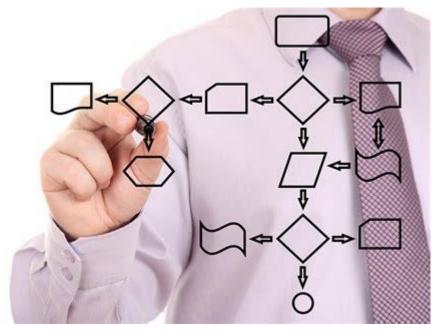
- Premium "Holiday" is a misnomer
- Premium credits should be actuarially determined
- Should not excessively erode surplus
- Evidence clear management consideration
- Additional lines/coverages should be priced appropriately



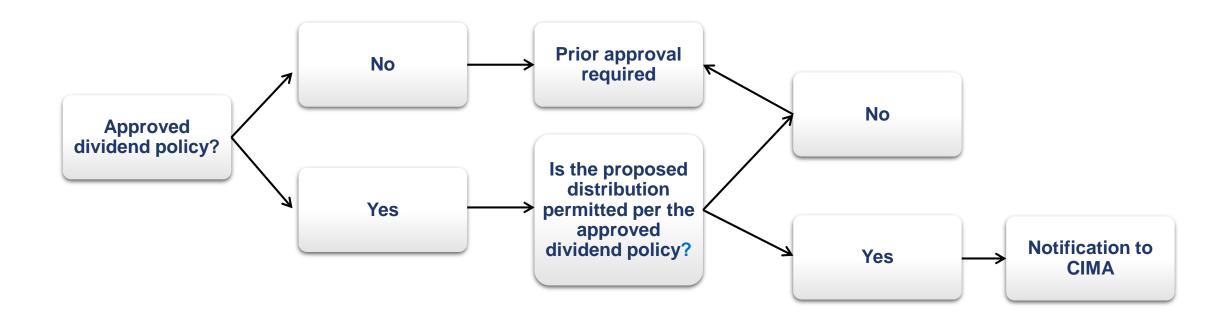
## WHAT IS THE PROCESS?

- Determine the amount of the distribution
- Weigh the timing & tax impacts\*
- Select the form of distribution
- Request regulatory approval (as required)
- Obtain approval from the Board
- Memorialize distribution appropriately in captive documents
- Process the distribution accordingly





## REGULATORY REQUIREMENTS



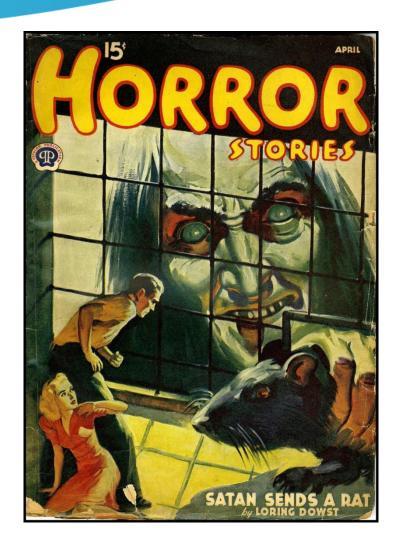


## REGULATORY REQUIREMENTS

- 1) Prior approval for changes to the dividend policy:
  - a) Reason for the change
  - b) Funding and the loss reserving policy
  - c) Latest management accounts
- 2) Prior approval for a dividend payment where there isn't an approved dividend policy:
  - a) Proposed amount
  - b) Intended timing of distribution
  - c) Latest management accounts
- 3) <u>Prior notification only</u> (where a dividend policy has previously been approved and the dividend is within the scope of the dividend policy:
  - a) Confirmation that the dividend is in accordance with the policy
  - b) Proposed amount
  - c) Intended timing of distribution
  - d) Latest management accounts



## RAMIFICATIONS OF IMPROPER DISTRIBUTIONS





#### **KEY TAKEAWAYS**



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## THANK YOU!

